



Interserve – a leading FM company benefits from using Optimal Monitoring



Global Facilities Management company utilises Optimal Monitoring software to reduce customers' utility consumption.

Interserve, one of the world's foremost support services and construction companies, has successfully employed Optimal Monitoring's energy monitoring, analytics and reporting software as a key component for delivery of its energy management services across a diverse number of UK sites.

Interserve works closely with its customers to gain a deep understanding of the customers' operational units and to identify

areas of improvement within a building's energy performance. To ensure this is implemented successfully, Interserve requires a sophisticated, user-friendly monitoring and analysis solution, which highlights energy and financial savings. The association with Optimal Monitoring has not only enabled Interserve to introduce a cost effective service to its customers, it has also identified substantial utility reductions and provided a commercially viable service offering.

RESULTS

"Optimal has delivered consistently high results ensuring a first class return on investment within the first year."

Ian Beynon, Head of Energy Management, Interserve

"As information comes in, straight away we can identify where and why gas, electricity and water are too high, meaning action can be taken with immediate effect."

Jacob Enemark, Data Analyst, Interserve





According to Ian Beynon, head of energy management at Interserve, an effective monitoring, analytics and reporting software is central to Interserve's energy management service delivery. Ian comments: "In order to satisfy our customers' requirements the energy monitoring and reporting specialism Interserve employs must deliver savings and improved efficiencies. We also need to ensure a friendly, adaptable working relationship. Optimal Monitoring, a synergetic and innovative organisation, make time to listen to our requirements. They are open to suggestions and happy to find solutions very quickly."

Ian has been working with Optimal since inviting them to tender two years ago. Ian explains: "Optimal viewed the opportunity not as a cost process, as other companies did, but as a chance to show me their ideas. They proved they were passionate in going the extra mile to deliver expert solutions and smarter utility decisions. This ensured they were financially and strategically competitive against the other companies in the tender process."

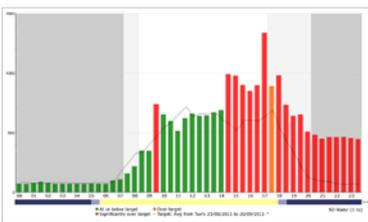
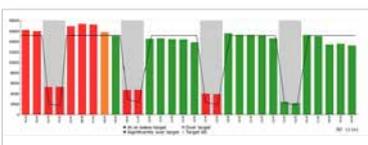
Ian adds: "Optimal has delivered consistently high results ensuring a first class return on investment within the first year." Jacob Enemark, data analyst at Interserve utilises Optimal's monitoring and reporting software on a daily basis. Analysis of how buildings operate and function has identified significant reduction opportunities for gas, electricity and water. Jacob comments: "Using Optimal has allowed me to understand why our customers' utility invoices are high. Making a big dent in these is paramount if Interserve is to deliver on its contract obligations and provide financial savings for its customers."

Employing automatic report generation, real time displays through to exception alerts and dashboard facilities, Jacob uses the system for 'mathematical analysis': identifying energy savings and sustainability opportunities. Jacob believes: "The Optimal Monitoring solution allows the user to do exactly what they wish – whether creating complicated reports or requesting simple recordings. As information comes in, straight away we can identify where and why gas, electricity and water are too high, meaning action can be taken with immediate effect. The system is very user friendly."



WATCH THE INTERVIEW WITH JACOB ENEMARK AT: WWW.OPTIMALMONITORING.COM

EXAMPLE CHARTS



Optimal Monitoring are specialists in the design, creation and delivery of Energy Monitoring, Analytics and Reporting Software.

With over twenty years of industry experience, UK based Optimal Monitoring enables organisations to make smarter decisions about utilities, energy consumption and the impact on corporate social responsibilities.

Optimal's Energy Monitoring and Reporting Software processes real-time data from the manufacturing, logistics and business industries through to councils, hospitals and schools.

Optimal Monitoring creates value by gathering, analysing and organising disparate, fragmented energy data tailored to specific business sectors. A non-invasive retro fit, Optimal's adaptable energy monitoring and reporting software is both intuitive and proven to deliver a return on investment.

Fully accredited and with an impressive list of clientele, Optimal Monitoring have teamed together with their business partners to ensure a professional and dedicated service offering high-level specialist advice and support at every stage.

ABOUT OPTIMAL

EDUCATION • FACILITIES MANAGEMENT • MANUFACTURING

To discover how Optimal can deliver energy savings for your business, telephone: **+44 (0) 1494 435106**

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